## **BUSINESS OWNER TRAINING GUIDE**





## RED BANK WILL ENFORCE A TOWN-WIDE BAN OF

- SINGLE-USE PLASTIC BAGS
- POLYSTYRENE FOAM CONTAINERS
- PLASTIC STRAWS (BY REQUEST ONLY)

## The following training guide provides answers to potential customer questions about the plastic bag & polystyrene ban.

Not all suggested responses will apply to your business, and you may want to change the language to better reflect your unique business.

Single-use plastic bags have been provided free-of-charge for years, so customers will need to change long-held expectations and habits which may result in questions and objections at the point of sale.

SHOPPER INQUIRIES	RECOMMENDED REPLIES
Why can't I get a free plastic bag anymore?	Red Bank has banned all carryout single-use plastic bags and polystyrene foam containers; this applies to all retailers in Red Bank.
	The ban is designed to help protect the environment: rivers, oceans, and wildlife by reducing the litter and damage caused by single-use plastic bags.
	We offer alternative bags but these do incur higher costs, so we need to charge a small fee for them. These bags are reusable, so they represent good value.
	Alternatively, please feel free to bring your own reusable bags; there is no cost to use your own bags.
Which bags are banned and which are allowed?	Plastic bags that are under 2.25 mils in thickness and that cannot be used at least 125 times and cannot be cleaned are banned, as well as paper bags that are not 100% recyclable and do not contain at least 40% post-consumer recycled content.
	Reusable bags such as cotton, nylon, and other fabric bags are allowed.
What difference will this ban really make?	In New Jersey we use 4.5 billion plastic bags annually, and we typically use each one for less than 15 minutes. We only recycle 2-5% of these bags.
	Other countries across the world and other states and cities in America have implemented similar bans and have witnessed a dramatic reduction in plastic bag litter and improved environmental outcomes.













## HANDLING CUSTOMER QUESTIONS TO RED BANK'S PLASTIC BAG BAN



STARTING SEPTEMBER 1, 2020

SHOPPER INQUIRIES	RECOMMENDED REPLIES
I did not bring enough reusable bags. What do I do?	We have a range of reusable bags available to purchase for a small fee.
	We have empty stock boxes available for you to pack and carry your goods.
	We have 100% recyclable paper bags available for your use.
	If your business has decided not to offer any bags at all, you will need to politely inform customers that you do not have any bags to offer them. If there is a chance that this will be problematic, you may want to consider keeping a small supply of compliant bags on hand for emergencies.
Why do I have to pay for alternative bags?	Reusable bags are higher quality and therefore higher cost, so we do need to charge a small amount for them.
What should I use as a trash bin liner now?	If you are using a plastic or metal trash bin, you could reduce your environmental impact by not using a liner and just washing out the bin after emptying. You could also wrap certain waste in newspaper or reuse packaging such as bread bags.  Most supermarkets will continue to sell trash bin liners.
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What should I use to pick up after my pet now?	In some dog-friendly parks and reserves, plastic bags are available to scoop animal waste. These bags are not affected by the ban. You can also purchase these from most pet stores and some supermarkets.
	Otherwise, you could use newspaper or reuse a bread bag.

THANK YOU FOR SHOPPING RED BANK

#BYOB2020 Bring Your Own Bag